

THE CARGO MANIFEST

The Official Newsletter for LC SHIPPING



Welcome to our 1st newsletter edition. Firstly, we would like to say compliments of the new season!

2021 was a good year for LC Shipping, it had its ups and downs but we managed to pull through. It is in this breath that we'd like to thank you for allowing us to be your shipping agents in 2021 and we hope we will continue to be your agent of choice in 2022.



A quick recap of the services we offer: We offer air and sea freight from China to Zimbabwe. We have two warehouses in China, one for air located in Guangzhou and the one for sea freight located in Shenzhen. Towards the end of last year we introduced a shopping service through our shopper Elaine, who is based in China at our air-freight warehouse in Guangzhou. This was to give our clients a one-stop-shop service for shopping online from China.



We added new payment methods for our shipping service and we now accept payments via Access Forex. This was to make payments easier for our clients who don't stay in Harare or any client who might be far from RMB agents or our office. This means that shipping payments are now done through Alipay/ Wechat/ cash (USD) or Access Forex. We also take the same payments mode, including Zipit, for Clearing and Handling.

We have added Group Buying as a new service this year. Group Buying is when clients come together to reach a supplier's minimum order quantity (MOQ). Each individual takes up a quantity they can afford to pay for and collectively the group makes up the numbers the supplier requires. We are also making inroads in adding a personalized shopping service, where we can facilitate the purchase of individual items for personal use, for clients who might require that service.



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We offer a turnkey consolidated shipping service for both Air and Sea Freight regardless of package size. Our air cargo is shipped out every Monday and tentatively the goods arrive within a time-frame of +/- 2 weeks. Though, from early November 2021, the ongoing pandemic gave rise to new measures being put in place, resulting in cargo delays by the airline. We load a container each month for Sea freight and the goods arrive in +/- 3 months, if all favourable conditions are met. Though delays are expected and can happen due to many factors, such as scarcity of shipping containers, turbulent weather, the Covid-19 pandemic, port clearance delays, etc.

Due to a dramatic increase in domestic entrepreneurs, we will be increasing our air freight shipping frequency to at least two shipments per week, from one shipment per week. We will also move from one container load to at least two loads a month, to cater to volume. Air cargo is charged per kg, or the higher of the two between Actual Weight (scale weight) and Dimensional/Volumetric Weight (calculated using the "LengthxWidthxHeight//6000" formula). Our minimum billable weight is 500g for Air Freight and for Sea Freight our charges are calculated per CBM (Cubic Meter) [a CBM is calculated using the "LengthxWidthxHeight/1000000" formula] and our minimum charge is 0.3CBM. We bill for the space your goods will occupy if your goods are over 0.3cbm.



Our Sea Freight is for both LCL (less than container load, which we call consolidated shipments) and also for FCL (Full container load, where one client takes the entire container). Over the coming weeks, we will be making some changes to our company, key being the change of our Harare office address. Growth comes with the need for expansion, so as to accommodate all our clients' cargo for both air and sea freight.

We have added a new customer service number to enable quicker responses and assistance in real-time from live consultants.

Please take note of the current services we offer and the contact details:

- Shipping Services (Air & Sea Freight)
- Lessons on how to shop online from China
- Shopper Services via Elaine
- Group Buying Facility

In addition to the above services, we also now have a door-to-door delivery service through our courier partners for intra-city and inter-city deliveries (they are currently operating on fixed routes and for some locations, the packages will have to be collected from a collection point).

We look forward to being your Shipping Agent of choice this year.

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